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BUSINESS OVERVIEW

The Grupa Azoty Group is the largest chemical group in Poland and a significant player in Central and Eastern Europe, offering mineral fertilizers and B2B products, including plastics and chemicals. The Group's business is divided into the following segments:

- [^] Agro Fertilizers,
- Plastics,
- [•] Chemicals,
- ' Energy,
- **'** Other Activities.

AGRO FERTILIZERS

Fertilizers are the Group's key business segment. As part of its fertilizers business, the Group offers:

- ' nitrogen fertilizers, including with a sulfur content,
- ' compound fertilizers,
- ' phosphorites.

The Agro Fertilizers segment also offers ammonia, nitric acid and mixed acids. Companies which manufacture products classified within this segment include the Parent, Grupa Azoty ZAK S.A., Grupa Azoty POLICE, Grupa Azoty PUŁAWY and its subsidiaries, e.g. GZNF Fosfory Sp. z o.o., Zakłady Azotowe Chorzów S.A. and other Group subsidiaries.

The Grupa Azoty Group is implementing a project to mine phosphorites in its own mine in Senegal.

PLASTICS

Plastics is another important business segment, which produces caprolactam, polyamide (PA6), polyacetal (POM), cyclohexanone and cyclohexanol.

Plastics and associated products are manufactured by three Group companies, i.e. the Parent, Grupa Azoty PUŁAWY and Grupa Azoty ATT Polymers GmbH.

The Grupa Azoty Group is the leading manufacturer of polyamide 6 in Poland, the fifth largest integrated producer in the European Union, and the only producer of polyacetal in Poland and its major manufacturer in the European market.

CHEMICALS

The Chemicals segment is an important area of the Group's operations, comprising such products as OXO alcohols, plastifiers, melamine, technical-grade urea, titanium white, sulfur and hydrogen peroxide.

Grupa Azoty ZAK S.A. is the sole manufacturer of OXO alcohols in Poland, ranking seventh in Europe. It also ranks first in Poland and fourth in Europe among manufacturers of plasticizers.

Grupa Azoty POLICE remains the only producer of titanium white in the country and a major manufacturer in Europe, while Grupa Azoty PUŁAWY ranks third globally among producers of melamine.

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ENERGY SEGMENT

The products of the Group's Energy Segment are sold locally, in the immediate vicinity of the Group companies' plants.

In 2014, electricity was sold:

- ' to customers connected to the Power Distribution Systems of the Group companies,
- ' on the Power Market,
- ' on the Balancing Market (sale of excess volumes).

Companies of the Grupa Azoty Group operate their own electricity and energy carrier distribution networks.

OTHER ACTIVITIES

The Grupa Azoty Group manufactures catalysts which are used in selected chemical synthesis processes and for production of ammonia, hydrogen and synthesis gas.

The Other Activities segment of the Grupa Azoty Group comprises various operations in the area of environmental protection, administration, testing-related diagnostic and inspection services, as well as management of the organisation's shared property. Logistics is an important element of this system.

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